Transfer Agreements

A Comprehensive Model for Success



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Comprehensive Agreement Template Development

- Put the community college in the driver's seat
- Include key components that benefit transfer students
- User friendly for colleges and students
- Can be easily updated to include more program to program alignments
- Agreement is not automatically null and void if there are program changes

Comprehensive Agreement Template

COMPREHENSIVE TRANSFER ARTICULATION AGREEMENT (with option to include a <u>Bachelor's</u> to Master's agreement)

Westchester Community College, SUNY

75 Grasslands Road Valhalla, NY 10595

and

Insert Name of Institution

Insert Street

Appendix A

Westchester Community College			Transfer	Institution		Conditions		Additional Specifications			
Program	Degree Type	Program	Degree Type	Remaining # Credits to Graduate	Link to Advising Materials	Min. GPA @ WCC	Min. Grade Requirements				
Accounting	A.S.										
Art and Design	A.S.										
Business Management	A.S.										
Business Management- Global Business	A.S.										
Business Management-Human Resource Management	A.S.										
Business Management- Management	A.S.										
Business Management- Sales Management	A.S.										
Business Management- SUNY Transfer	A.S.										
Chemical Dependency Counseling	A.A.S.										
Civil Technology	A.A.S.										
Communications And Media Arts	A.A.										
Computer Information Systems	A.A.S.										
Computer Science	A.S.										
Criminal Justice-Corrections	A.A.S.										
Criminal Justice-Police	A.A.S.										
Culinary Arts and Hospitality Management	A.A.S.										
Cybersecurity	A.A.S.										
Digital Filmmaking	A.S.										
Early Childhood	A.A.S.										
Electrical Technology	A.A.S.										

Course to Course Alignment Sheets

		WESTCHESTER COMMUNITY COLLEGE							
	Degree: A.S.					Degree:			
Program	Program of Study: Business Management				Program of Study:				
Course	e Course				Course	Course			CR. APPLY TO
Prefix	Number	Title	Cr.	\checkmark	Prefix	Number	Title	Cr.	4 YR. DEGREE
CORE R	EQUIREMEN	TS							
ENG	101	Writing and Research	3						
COMM	109	Speech Communication	3						
ENG	102	Writing and Literature	3						
		Select ONE of Following Courses:	4						
MATH	131	College Algebra							
MATH	140	Statistics							
MATH	161	Precalculus (Functions & Coordinate Geometry)							
MATH	180	Calculus for Business							
MATH	181	Calculus 1							
MATH	191	Calculus 2							
MATH	230	Calculus 3							
		Natural Science -Lab course required, see SUNY Gen							
		Ed Courses	4						
ECON	101	Macroeconomics	3						
ECON	102	Microeconomics	3						
		Select ONE of Following:							
		Foreign Language or Other World Civ Gen Ed	3						
		Select ONE of Following:							
		American History or Western Civ Gen Ed	3						

Original agreement request came from a conversation that Westchester Community College Culinary faculty had with SUNY Delhi's Culinary faculty

- SUNY Delhi received Appendix A, program alignment chart and Comprehensive Agreement Template from Westchester Community College
- SUNY Delhi reviewed and aligned degree programs
- Consulted with Deans and faculty on course equivalences
- SUNY Delhi developed course alignment sheets for each program
- Sent the course alignment sheets to our program deans for approval
- Once approved; course alignment sheets were sent back to WCC for review

Westchester Community College		SUNY Delhi				Con	ditions
Program	Degree Type	Program	Degree Type	#of Transfer Credits accpted	Remaining# Credits to Graduate	Min. GPA @ WCC	Min. Grade Requirements
Accounting	A.S.	Accounting: Information Systems Auditing	BBA	60	81	2.0	2.0
Business Management	A.S.	Business & Technology Management - Business Track				2.0	2.0
Business Management-Human Resource Management	A.S.	Human Resource Management	BBA	62	60	2.0	2.0
Business Management-Management	A.S.	Business & Technology Management - Business Track	BBA	62	65	2.0	2.0
Business Management-Sales Management	A.S.	Business & Technology Management - Business Track				2.0	2.0
Business Management-SUNY Transfer	A.S.	Business & Technology Management - Business Track	BBA	64	62	2.0	2.0
Civil Technology	A.A.S.	Architectural Design and Building BT	BT	60	66	2.0	2.0
Criminal Justice-Corrections	A.A.S.	Criminal Justice	BS	64	58	2.0	2.0
Criminal Justice-Police	A.A.S.	Criminal Justice	BS	61	61	2.0	2.0
Culinary Arts and Hospitality Management	A.A.S.	Event Management	BBA	63	59	2.0	2.0
		Hotel & Restaurant Management	BBA	63	65	2.0	2.0
		Culinary Arts	BBA	63	59	2.0	2.0
Electrical Technology	A.A.S.	Mechatronics Technology	вт	64	63	2.0	2.0
Environmental Science	A.S.	Sustainability	BS	62	68	2.0	2.0
Environmental Studies	A.S.	Sustainability	BS	62	68	2.0	2.0
Mechanical Technology	A.A.S.	Mechatronics Technology	вт	60	63	2.0	2.0
Nursing	A.A.S.	RN to BSN	BSN	64	58	2.8	3.0
Veterinary Technology	A.A.S.	Veterinary Technology	BS	61	64	3.0	3.0

Deserve	Degree:				Dec	Degree:		
-	of Study:	FSA - Culinary Arts and Management		⊢			Hotel and Restaurant Management	C .
Course Prefix	Course Number	Title	Cr.	1	Course Prefix	Course Number	Title	Cr.
				\vdash				
CORE REG	QUIREMEN	TS						
ENG	101	Writing and Research	з		ENGL	100	Freshman Composition (GE10)	3
ENG	102	Writing and Literature	з		LITR	100	Intro. To Literature (GE7)	3
		College Quantitative						
MATH	117	Reasoning (or higher)	з			тооо	Meets SUNY (GE1)	3
BIOL	203	Basic Microbiolgy (and Lab)	з			тооо	Meets SUNY (GE2)	3
		Social Science gen. ed.	з			тооо	Meets SUNY (GE3)	3
		Other World Civilizations gen.						
		ed.	з	L		тооо	Meets SUNY (GE9)(GE8)(GE6)	3
		American History or Western						
		Civilization gen. ed.	з			тооо	Meets SUNY (GE4)(GE5)	3
DEGREE I	REQUIREM	ENTS						
		Foundations of Accounting and						
ACC	118	Finance	3		ACCT	115	Financial Management	3
CIS	110	Computer Information Systems	3		CITA	110	Intro. To Software Applications	3
CULIN	111	Principles of Food Preparation(Lectur	2		HOSP	260	Food and Service Fundamentals	3
CULIN	112	Principles of Food Preparation (Lab)	2		HOSP	265	Food/Service Fundamentals Lab	1
CULIN	123	Quantity Food Production (Lecture)	2		CULN	T000	Transfer	2
CULIN	124	Quantity Food Production Lab	2		CULN	T000	Transfer	2
		Practicum: Kitchen and Dining						
CULIN	210	Room	2		CUNL	тооо	Transfer	2
CULIN	212	Advanced Baking (Lecture and Lab)	2		CUNL	T000	Transfer	2
		Multicultural Cuisine (Lecture						
CULIN	214	and Lab)	2		CUNL	тооо	Transfer	2
		Practicum: Catering						
CULIN	221	Management and Event Planning	2		CUNL	тооо	Transfer	2
HOSP	115	Intro to the Hospitality Industry	2		HOSP	105	Fundamentals Hospitality Manag	2
HOSP	126	Menu Planning and Marketing	2		HOSP	T000	Transfer	2
HOSP	127	Beverage Mgt and Service (Lec and La	2		HOSP	T000	Transfer	2
		Hospitality Operations						
HOSP	218	Management	з		HOSP	тооо	Transfer	3
HOSP	220	Purchasing and Cost Control	з		HOSP	T000	Transfer	3
		Hospitality Hospitality Human						
HOSP	224	Resource Seminar	2		HOSP	тооо	Transfer	2
		Business Organization and						
MGT	101	Management	з		HOSP	215	Hospitality Marketing	3
NUTR	101	Foundations of Nutrition	з		NUTR	T000	Transfer	3
		Work Experience	0					
TOTAL			63					63

Key Points of the agreement

- Guaranteed Acceptance
- Seamless Transfer
- Inclusive WCC Transfer Student Scholarships
- Advisement tools for both institutions
- Reverse Transfer
- Student retention monitoring
- Promotion and Outreach

Westchester Transfer Student Scholarships.

SUNY Delhi awards

1: \$1,000 scholarship for fully online student

1: \$1,000 scholarship for oncampus student

VII. SCHOLARSHIPS

SUNY Delhi, in partnership with Westchester Community College, will award two, one-time \$1000 SUNY Delhi/Westchester Community College Pathways Transfer Scholarships. One scholarship will be awarded to a student who resides on-campus and one scholarship will be awarded to a student who is enrolled in one of the online programs. These scholarships will be designated for tuition and/or non-tuition charges appropriately.

The **SUNY Delhi** /**Westchester Community College Pathways Transfer Scholarship**, is in an effort to encourage Westchester Community College students to earn their associate degree credentials, facilitate transfer to the four-year institution, and support completion of the bachelor's degree at SUNY Delhi. These scholarships will also serve as marketing/recruitment tools for the receiving institution.

The **SUNY Delhi/Westchester Community College Pathways Transfer Scholarships** will have the following criteria:

- Students must earn a minimum GPA of 3.0 for all programs except Veterinary Technology majors at a 3.7 GPA
- Students MUST graduate with an associate's degree from Westchester Community College
- Students must enroll at the receiving institution as full-time, matriculated students
 - Maintain a cumulative GPA of 3.0
 - Maintain full-time matriculated status
 - Maintain satisfactory academic progress towards a degree at the receiving institution

Students can apply using the SUNY Delhi's Campus-Based Scholarship application online at https://delhi.academicworks.com/users/sign_in.

New degree alignments were created with SUNY Delhi previously not articulated:

First time that WCC had articulations for the following degree programs:

- Culinary Arts & Hospitality Management
- Civil Tech
- Mechanical Tech

Signing Ceremony

The role that the signing ceremony plays in:

- Student engagement
- Publicity
- Creating a stronger partnership between 2 year and 4 year colleges



Signing Ceremony



Signing Ceremony

What Is Your Pathway? WCC: School of Mathematics, Science and Engineering

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WESTCHESTER COMMUNITY COLLEGE		SUNY DELHI
Civil Technology, A.A.S.	⇒	Architectural Design and Building, B.T.
Civil Technology, A.A.S.		Construction Management: Design and Building, B.T.
Computer Science, A.S.	╘	Business & Technology Mgmt. – Technology Track, B.B.A.
Electrical Technology, A.A.S.		Mechatronics Technology, B.T.
Environmental Science, A.S.		Sustainability, B.S.
Environmental Studies, A.S.		Sustainability, B.S.
Mechanical Technology, A.A.S.	Ċ	Mechatronics Technology, B.T.

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Transfer Agreement Signing Ceremony October 28, 2019





SUNY Delhi



Marketing and Publicity Campaign to increase student enrollment and transfer

- Joint press release
- Social media
 - o for agreement and ceremony
- Record the ceremony so others can view later and use video clips in media outreach

Publicity/Social media

For the best Twitter experience, please use Microsoft Edge, or install the Twitter app from Microsoft Store.



School Money @schoolmoneyorg

In college or college-bound? Stop by and learn about financial aid, studying abroad, elearning, and more! Our tweets incl. Google News.



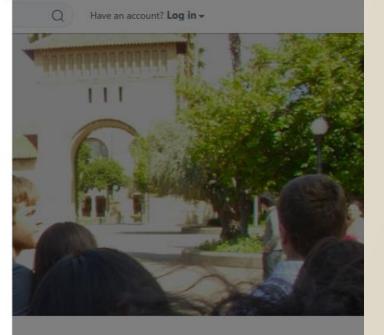
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Westchester Community College Signs New Transfer Agreement With SUNY Delhi - Daily Voice <u>dlvr.it/RHMcPb</u>



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Article in student newspaper:

When asked about what was next after the study, the Acting Director what was assessing review, that being said, the [Mentar Health," At the end of this correspondence, Kristy Robinson encouraged students to participate the more accurate the data and the stronger our case for taking next steps and implementing ne email, sent from the address healthyminds-wcc@umich.edu.

SUNY Delhi Articulation Agreement: A Brief Look

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by John Henry

Quite a few students come to Westchester Community College looking for the next institution to transfer to. To serve this demographic, the college works to establish transfer articulation agreements with different four-year colleges and universities. Recently, another institution signed an agreement with WCC, encouraging students from very particular program to apply for admissions.

A Pathways to Completion Transfer Agreement Signing Ceremony occurred Monday, October 28th, celebrating "[two] agreements: the WCC/ SUNY Delhi Transfer Agreement and the 'Partners in Excellence Joint Admissions Agreement' for SUNY Delhi's fully Online RN to BSN Nursing Program," according to an email sent out to the student body. Two-year programs that are contained within the general agreement primarily include the Associate's in Applied Sciences, such as the Civil, Electrical, and Mechanical Technology programs and the Culinary Arts & Hospitality Management. The agreement stipulates that a student is required to receive their degree from WCC before transferring, in order to receive the benefits of the agreements.

On Westchester Community College's website, there is a page dedicated to the agreement that goes into further detail. On this page, it lists the requirements for receiving all of the benefits associated with the agreement, including how students can only transfer a maximum of 64 credits from WCC under all of the associated degree programs, and how nursing students are expected to complete a minimum of 43 credits work of upper-division coursework. It also includes the criteria for possibly receiving a one-thousand dollar transfer scholarship to SUNY Delhi.

Students who are interested in learning more about the SUNY Delhi Transfer Articulation Agreement, in addition to other agreements that the college has signed, can go on www.sunywcc.edu/transfer/transferarticulation-agreements for more information.

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How to keep the transfer agreement and the partnership fresh?

- Always new students at the community college, so students need to be made aware of transfer options and agreements in place regularly
 - o Transfer info sessions/virtual college visits, transfer fairs, publicity/social media, etc.

 - Keep web pages up to date *
 www.sunywcc.edu/student-services/ctservice/transfer/transferarticulationagreements/articulationbyprogram/
- Make sure we are doing what we said we would do in the agreement:
 - o student advising
 - o 4-year campus visits, etc.

Westchester Transfer Student Enrollment Data/Results

/	Fall 2018	Spring 2019	Fall 2019 Agreement Signed October	Spring 2020	Fall 2020	Spring 2021	Fall 2021
	8	1	10	22	30	15	17

Questions?

Other questions or to request a copy of the templates:

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Transfer Agreement Coordination at Westchester Community College is funded in part by a US Department of Education Title V Developing Hispanic Serving Institutions Grant P031S180052 for \$549,997 in 2020-21.